

## Message Text

UNCLASSIFIED

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51 40

ACTION AID-20

INFO OCT-01 AF-10 ISO-00 EB-11 AGR-20 IGA-02 RSC-01 DRC-01

/066 W

----- 128699

R 180945Z MAR 74

FM AMEMBASSY LUSAKA

TO USDOC WASHDC

INFO SECSTATE WASHDC 9888

AMEMBASSY NAIROBI

UNCLAS LUSAKA 0453

STATE PASS AID

NAIROBI FOR AGATT AND AID/REDSO

E.O. 11652: N/A

TAGS: BEXP, ZA

SUBJECT: SPECIAL TRADE OPPORTUNITY

1. GRZ SEEKING U.S. FIRM TO DESIGN AND OVERSEE CONSTRUCTION FOR PARASTATAL NATIONAL MILLING COMPANY OF TWO CONCRETE GRAIN SILOS (IN SEPARATE LOCATIONS) WITH CAPACITY TOTALLING 60,000 TONS OF WHEAT. U.S. EXPERTISE SOUGHT BECAUSE OF ZAMBIA'S POOR EXPERIENCE WITH WORK DONE BY FIRMS FROM OTHER COUNTRIES.

2. U.S. FIRM WOULD PRESUMABLY SUBCONTRACT FOR LOCAL CONSTRUCTION BUT WOULD HAVE OVERALL RESPONSIBILITY FOR PROJECT GRZ ESTIMATES WILL COST ABOUT DOLS. MILLION. U.S. ELEVATOR EQUIPMENT PROBABLY FUNDED BY AID PROGRAM LOAN WOULD BE INSTALLED IN SILOS. IF CONDITIONS IN ZAMBIA WOULD MAKE BUILDING MATERIAL OTHER THAN CONCRETE PREFERABLE, U. S. FIRM SHOULD RECOMMEND DIFFERENT TYPE OF STRUCTURE AND INDICATE WHETHER IT CAN BE BUILT FROM PREFABRICATED SECTIONS.

3. EMBASSY BELIEVES PROJECT COULD LEAD TO SUBSTANTIAL SUBSEQUENT BUSINESS AS ZAMBIA NOW MAKING MAJOR EFFORT DEVELOP AGRICULTURE AND INSURE ITSELF AGAINST SHORTAGES OF ESSENTIAL

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COMMODITIES. INTERESTED FIRMS AND SUPPLIERS SHOULD SEND

APPROPRIATE BROCHURES AND REQUEST DETAILS FROM--

STUART JONES  
CONTINGENCY SECRETARIAT  
P.O. BOX 8069  
LUSAKA, ZAMBIA  
CABLE CABLUS, TELEX ZA-4224.

4. FOR AGATT NAIROBI: WOULD APPRECIATE YOUR RECOMMENDING NAMES  
OF SUPPLIERS AND FIRMS WITH EXPERTISE IN GRAIN SILO CONSTRUCTION.

5. FOR AID/W WOULD APPRECIATE ANY ASSISTANCE YOU ABLE OFFER,  
PARTICULARLY IN LOCATING SILO CONSTRUCTION EXPERTISE.  
WILKOWSKI

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
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**Office:** ACTION AID  
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**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 01 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <01 AUG 2002 by elbezefj>; APPROVED <10 DEC 2002 by shawdg>  
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30 JUN 2005

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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SPECIAL TRADE OPPORTUNITY  
**TAGS:** BEXP, ZA, US  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005